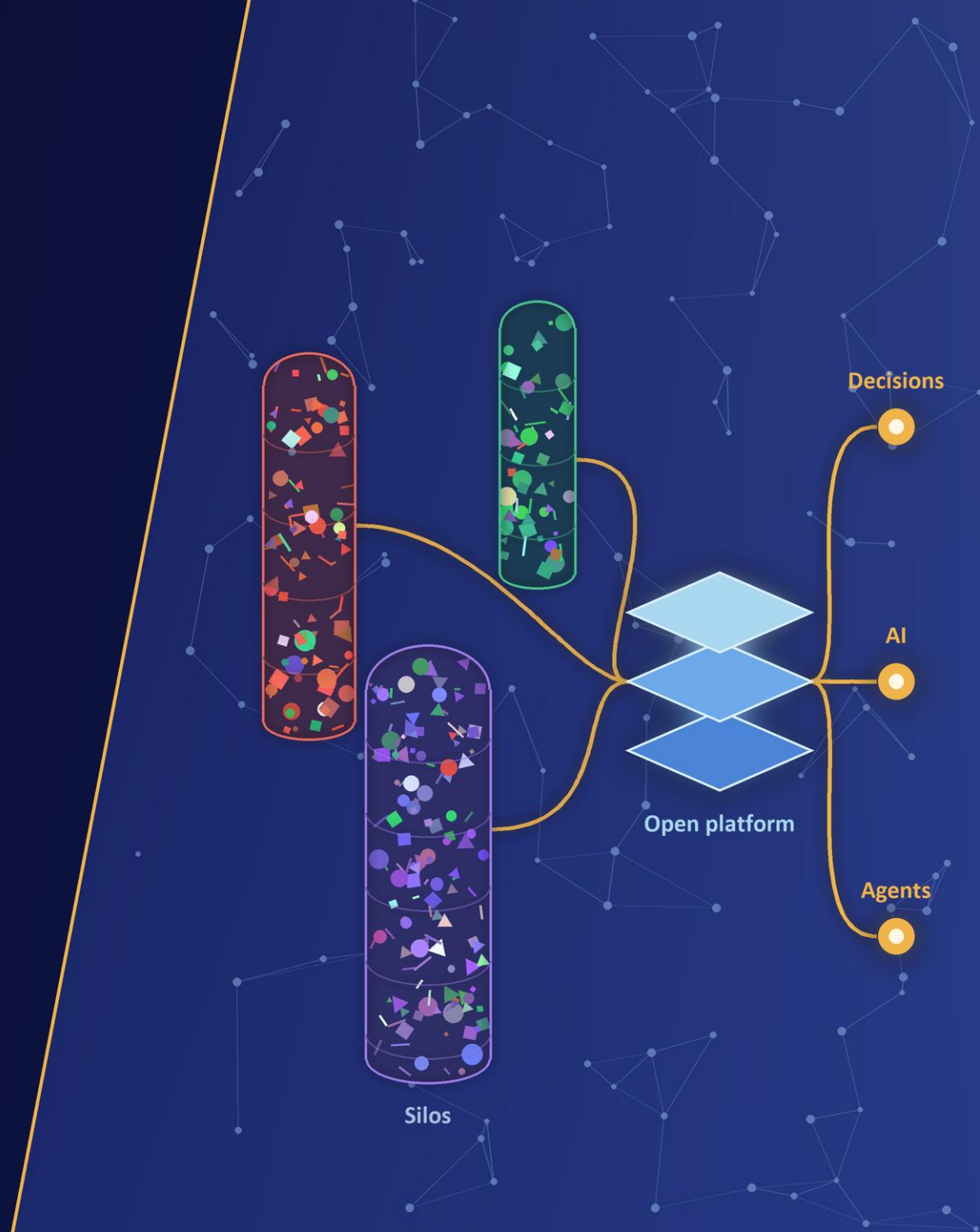
SERVICE OVERVIEW · FRANÇOIS TESSIER · OCTOBER 2026

Data That Pays Off

Your roadmap is set.
Can your data carry it?
Unify it, trust it, keep it in Canada.

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THE SITUATION

The strategy has decided. Your data has to follow.

Every project and AI use case on the roadmap draws on the same data, scattered across your systems.

1 DELIVERED
Assessment
Where do we stand?

2 DELIVERED
Maturity score
How far from the target?

3 DELIVERED
Strategy
What to do, in what order?

4 YOU ARE HERE
Your data at work
Can it carry the plan?

5 COMING NEXT
Implementation
How do we deliver?

What your data should make possible

One version of the facts

One definition per metric: the same number in every report.

AI that cites its sources

Your teams query their documents in plain language; every answer cites its source.

Law 25 compliance

Personal information spotted and classified as soon as it comes in, then tracked.

Data under your control

Hosted in Canada, with a Canadian-owned provider, in open formats.

The day the first project starts, its team goes looking for the data.

THE STAKES

Scattered data, and an AI that is confidently wrong

Nine data issues feed one another. Silos, the most common, starve AI of the context it needs.

A FAMILIAR SCENARIO

Leadership asks what it costs to serve one client. Finance, sales and customer service each give their own number, pulled from their own system.

An AI assistant is brought in to settle it. It answers fast, with confidence, and produces a fourth number.

Three departments, three numbers.
The AI added a fourth.
It's the Tower of Babel!

The forces holding your data back

60% — **AI projects abandoned**
Share of AI projects organizations will abandon in 2026 for lack of AI-ready data (Gartner, February 2025).

63% — **Governance still to build**
Organizations that lack, or are unsure they have, the data practices AI requires (Gartner, February 2025).

3% — **Compliance overestimated**
SMEs and non-profits actually ready for Law 25, while 40% said they were (GRIC, Université de Sherbrooke, 2023).

85% — **Data under U.S. law**
Share of Canada's public cloud held by Amazon, Microsoft and Google, all subject to the CLOUD Act (Canadian Anti-Monopoly Project, June 2026).

THE KEY **From Power BI reports to AI agents, the model has changed. AI is only as good as the data it reads.**

THE ANSWER

Your data at work, in six steps

Three quarters to put your data to work. The approach starts with the data your roadmap needs.

1 Inventory
Data register, data flow map

2 Governance
Owners, stewards, data committee

3 Law 25
PIAs, compliance file, incident log

4 Architecture
Open lakehouse, open source software, Canadian host

5 Quality
Automated rules, master data

6 Migration
Waves, five-year total cost, exit test

Your architecture: open and sovereign

Sources	systems, documents, email
Open lakehouse	Apache Iceberg, PostgreSQL
Catalogue and meaning	OpenMetadata, Cube semantic layer
AI and agents	RAG, MCP protocol
Reports and actions	decisions, services, alerts

Hosted in Canada · owned in Canada

Open source: you can always switch

What you get

- A register of your data, with an owner for each dataset
- An up-to-date Law 25 compliance file
- An open target architecture, approved by leadership
- A costed sovereign migration plan, in waves

Next step: a first conversation to scope the engagement.
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